#### **GRISEKONGRES 2021**

## DIFFERENT CULTURES

DEBRECZI ZSOMBOR TAMÁS manager, Møldrup



## INTRODUCTION

- I was born in Romania
- As child i was already spending a lot of time helping my family with agriculture



**SCHOOL & STUDIES** 

Veterinary highschool (Romania)

Agricultural technical school (Hungary)

Agricultural school (Denmark, Dalum Landbrugsskole)

## LANGDYSSEGARD

Møldrup



1200 sows

8000 klima pig

450 ha field

COWORKERS:
Danish
Hungarian
Ukrainian

### **ENCOUNTERED DIFFICULTIES**

Arriving in Denmark => through a Hungarian School
Danish school => poor language skills
Workplace => poor language skills
Danish people => understanding and getting to
know the culture, and the behavior of a foreing
country

### HOW I BECAME A FARM MANAGER

- Arrived as the last worker to the farm
- Poor language skills
- Not with the most experience
- Greatest diligence
- Paying attention to everything
- Fast learning

### DANISH PEOPLE

- ➤ Distance keeping
- > Generally difficult to make friendship
- > Almost no chance for friendship at workplace

#### **ADVANTAGE**

#### **DISADVANTAGE**

- worker relationship
- √ easier to quit

√ easier to sustain the boss- X colder relationship among workers

### FOREIGN PEOPLE

- ➤ Easily friendship
- ➤ More friendly than danish people

#### **ADVANTAGE**

- ✓ get used to the job quickly
- √ good mood at work
- √ formation of friendly relations

#### **DISADVANTAGE**

- X more difficult control
- X work sharing
- X more difficult conflict management
- X more difficult job changes
- X difficult separation

Danish boss <=> Danish worker Danish boss <=> Foreign worker Foreign boss <=> Danish worker Foreign boss <=> Danish worker

Aspects analyzed
Respect, Trust, Accuracy, Cooperation, Conflict management

	Danish Boss Employee	Danish	Danish Boss Employee	Foreign	Foreign Boss	Foreign Employee	Foreign Boss	Danish Employee
Respect								
Trust								
Accuracy								
Cooperation								
Conflict management								
Feedback								

- > Respect each other
- > Foreigners should learn from them (including me)

	Danish Boss Employee	Danish	Danish Boss Employee	Foreign	Foreign Boss	Foreign Employee	Foreign Boss	Danish Employee
Respect	<		<b>♦</b> %	<b>X</b> ?				
Trust								
Accuracy								
Cooperation								
Conflict management								
Feedback								

- > Most of danish people respect the foreign people
- Depends of that worker
- > The most foreing worker show respect

	Danish Boss Employee	Danish	Danish Boss Employee	Foreign	Foreign Boss	Foreign Employee	Foreign Boss	Danish Employee
Respect	< < < < < < < < < < < < < < < < < < <	$ \checkmark $	< 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	<b>X</b> ?	<b>X</b> ?	X		
Trust								
Accuracy								
Cooperation								
Conflict management								
Feedback								

- ➤ Greatest experience
- > Depends of worker
- > Worker do not show respect
- > Very few
- > It is late

	Danish Boss Employee	Danish	Danish Boss Employee	Foreign	Foreign Boss	Foreign Employee	Foreign Boss	Danish Employee
Respect		$ \checkmark $	<b>♦</b> ७	<b>X</b> ?	<b>X</b> ?	X	< < < < < < < < < < < < < < < < < < <	X
Trust								
Accuracy								
Cooperation								
Conflict management								
Feedback								

- > We respect them
- > There are few such jobs
- There are few dan workers who accept the foreign boss
- > He respect for my work

	Danish Boss Employee	Danish	Danish Boss Employee	Foreign	Foreign Boss	Foreign Employee	Foreign Boss	Danish Employee
Respect	< < < < < < < < < < < < < < < < < < <	$ \checkmark $	< 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	<b>X</b> ?	<b>X</b> ?	X	< < < < < < < < < < < < < < < < < < <	X
Trust	$ \checkmark $							
Accuracy								
Cooperation								
Conflict management								
Feedback								

- ➤ They trust in each other
- > Habit of envios
- > Easier work
- > No control

	Danish Boss Employee	Danish	Danish Boss Employee	Foreign	Foreign Boss	Foreign Employee	Foreign Boss	Danish Employee
Respect	<	$ \checkmark $	< 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	<b>X</b> ?	<b>X</b> ?	X	< < < < < < < < < < < < < < < < < < <	X
Trust	<		<> 5	<b>♦</b> 5				
Accuracy								
Cooperation								
Conflict management								
Feedback								

- > Variable
- > Depends of the people (worker)
- > Is true vice versa

	Danish Boss Employee	Danish	Danish Boss Employee	Foreign	Foreign Boss	Foreign Employee	Foreign Boss	Danish Employee
Respect	$ \checkmark $	$ \checkmark $	<b>♦</b> 5	<b>X</b> ?	<b>X</b> ?	X	< < < < < < < < < < < < < < < < < < <	X
Trust	<	$ \checkmark $	< 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	<> ?	X	X		
Accuracy								
Cooperation								
Conflict management								
Feedback								

- ➤ Bad habit
- > For both of them
- > It develops a lot
- > Own experience

	Danish Boss Employee	Danish	Danish Boss Employee	Foreign	Foreign Boss	Foreign Employee	Foreign Boss	Danish Employee
Respect	< < < < < < < < < < < < < < < < < < <	$ \checkmark $	< 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	<b>X</b> ?	<b>X</b> ?	X	< < < < < < < < < < < < < < < < < < <	X
Trust	$ \checkmark $	$ \checkmark $	<b>♦</b> 5	<b>♦</b> 5	X	X		<b>♦</b> 5
Accuracy								
Cooperation								
Conflict management								
Feedback								



	Danish Boss Employee	Danish	Danish Boss Employee	Foreign	Foreign Boss	Foreign Employee	Foreign Boss	Danish Employee
Respect	<	$ \checkmark $	< 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	<b>X</b> ?	<b>X</b> ?	X	< < < < < < < < < < < > < < < < < < <	X
Trust	≪	$ \checkmark $	< 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	<b>♦</b> Ş	X	X	< < >	<> 5
Accuracy	≪/							
Cooperation								
Conflict management								
Feedback								

- > Perhaps I like it the most
- > I have developed a lot in this field
- Perhaps they are too accurate, and that is not the best way (for working)

	Danish Boss Employee	Danish	Danish Boss Employee	Foreign	Foreign Boss	Foreign Employee	Foreign Boss	Danish Employee
Respect	< < < < < < < < < < < < < < < < < < <	$ \checkmark $	< 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	<b>X</b> ?	<b>X</b> ?	X	< < < < < < < < < < < < < < < < < < <	X
Trust	<	$ \checkmark $	<> 5	<b>♦</b> Ş	X	X	< < >	<> 5
Accuracy	<	$ \checkmark $	< < < < < < < < < < < < < < < < < < <	X				
Cooperation								
Conflict management								
Feedback								

- > They are conflicts
- ➤ There is good things
- > The foreign worker is more flexible

	Danish Boss Employee	Danish	Danish Boss Employee	Foreign	Foreign Boss	Foreign Employee	Foreign Boss	Danish Employee
Respect	≪	$ \checkmark $	< 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	<b>X</b> ?	<b>X</b> ?	X	< < < < < < < < < < < < < < < < < < <	X
Trust	≪	$ \checkmark $	<> 5	<b>♦</b> Ş	X	X	< < >	<> 5
Accuracy	<	$ \checkmark $	< < < < < < < < < < < < < < < < < < <	X	< 3	X		
Cooperation								
Conflict management								
Feedback								

- > We want to be accurate already
- ➤ It is not easy

	Danish Boss Employee	Danish	Danish Boss Employee	Foreign	Foreign Boss	Foreign Employee	Foreign Boss	Danish Employee
Respect	$ \checkmark $	$ \checkmark $	< 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	<b>X</b> ?	<b>X</b> ?	X	< < < < < < < < < < < < < < < < < < <	X
Trust	$ <\!\!< $		<> 5	<b>♦</b> 5	X	X	< < < < < < < < < < < < < < < < < < <	<> 5
Accuracy	<		< < < < < < < < < < < < < < < < < < <	X	< 5 5	X	<> ?	≪
Cooperation								
Conflict management								
Feedback								



	Danish Boss Employee	Danish	Danish Boss Employee	Foreign	Foreign Boss	Foreign Employee	Foreign Boss	Danish Employee
Respect	✓		♦ 3	<b>X</b> ?	<b>X</b> ?	X	≪	X
Trust	<	$ \checkmark $	<> 5	<> 3	X	X	$ <\!\!< $	<> 5
Accuracy	$ \checkmark $	$ \checkmark $	< < < < < < < < < < < < < < < < < < <	X	< 3	X	< ??	$ \checkmark $
Cooperation	<b>♦</b> 5	<b>♦</b> Ş						
Conflict management								
Feedback								

- > It is efficient
- ➤ Not the best atmosphere
- > Everyone works for themselves

	Danish Boss Employee	Danish	Danish Boss Employee	Foreign	Foreign Boss	Foreign Employee	Foreign Boss	Danish Employee
Respect	$ \checkmark $	$ \checkmark $	<> 3	<b>X</b> ?	X?	X	< < < < < < < < < < < < < < < < < < <	X
Trust	< < < < < < < < < < < < < < < < < < <	$ \checkmark $	<> 3	<b>♦</b> 3	X	X	< < < < < < < < < < < < < < < < < < <	<> 3
Accuracy	<		< < < < < < < < < < < < < < < < < < <	X	< 3	X	<> ?	$ \checkmark $
Cooperation	<b>♦</b> ?	<> 3	<b>≪</b>					
Conflict management								
Feedback								

- > Works well
- ➤ Good feedback
- ➤ A lot of foreign worker

	Danish Boss Employee	Danish	Danish Boss Employee	Foreign	Foreign Boss	Foreign Employee	Foreign Boss	Danish Employee
Respect	< < < < < < < < < < < < < < < < < < <	$ \checkmark $	<b>♦</b> 5	<b>X</b> ?	<b>X</b> ?	X	< < < < < < < < < < < < < < < < < < <	X
Trust	$ \checkmark $	$ \checkmark $	<b>♦</b> 5	<> 3	X	X	< < < < < < < < < < < < < < < < < < <	<> 3
Accuracy	<	$ \checkmark $	$\triangleleft$	X	<b>♦</b> 5	X	<> 3	$ \checkmark $
Cooperation	<b>♦</b> 5	<b>♦</b> \$	< < < < < < < < < < < < < < < < < < <	$ \checkmark $	< < < < < < < < < < < < < < < < < < <	<b>♦</b> 5		
Conflict management								
Feedback								

- > It works well
- > Efficient
- ➤ Good spirit

	Danish Boss Employee	Danish	Danish Boss Employee	Foreign	Foreign Boss	Foreign Employee	Foreign Boss	Danish Employee
Respect	$ \checkmark $	$ \checkmark $	< 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	<b>X</b> ?	<b>X</b> ?	X	< < < < < < < < < < < < < < < < < < <	X
Trust	$ \checkmark $	$ \checkmark $	<> 5	<b>♦</b> Ş	X	X	< < < < < < < < < < < < < < < < < < <	<> 5
Accuracy	≪	$ \checkmark $	< < < < < < < < < < < < < < < < < < <	X	< 3	X	<> 3	$ \checkmark $
Cooperation	<b>♦</b> Ş	<b>♦</b> 5	< < < < < < < < < < < < < < < < < < <		< < < < < < < < < < < < < < < < < < <	<b>♦</b> 5	< < >	<b>♦</b> 5
Conflict management								
Feedback								

- > It works well
- ➤ There is progress to be made

	Danish Boss Employee	Danish	Danish Boss Employee	Foreign	Foreign Boss	Foreign Employee	Foreign Boss	Danish Employee
Respect	< < < < < < < < < < < < < < < < < < <	$ \checkmark $	<b>♦</b> 5	<b>X</b> ?	<b>X</b> ?	X	< < < < < < < < < < < < < < < < < < <	X
Trust	< < < < < < < < < < < < < < < < < < <	$ \checkmark $	<b>♦</b> 5	<> ?	X	X	< < >	<> 5
Accuracy	$ \checkmark $	$ \checkmark $	< < < < < < < < < < < < < < < < < < <	X	< ??	X	<>> 3	≪
Cooperation	<b>♦</b> 5	<> ?	<b>⊘</b>			<b>♦</b> Ş		♦ 3
Conflict management	$ \checkmark $							
Feedback								

- > Little respect, reliability, accuracy
- > Fast management of conflicts
- > Fast getting over

	Danish Boss Employee	Danish	Danish Boss Employee	Foreign	Foreign Boss	Foreign Employee	Foreign Boss	Danish Employee
Respect	< < < < < < < < < < < < < < < < < < <	$ \checkmark $	< 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	<b>X</b> ?	<b>X</b> ?	X	< < < < < < < < < < < < < < < < < < <	X
Trust	<	$ \checkmark $	< 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	<b>♦</b> Ş	X	X	< < < < < < < < < < < < < < < < < < <	<> 5
Accuracy	<		< < < < < < < < < < < < < < < < < < <	X	<> 5	X	<> ?	≪
Cooperation	<b>♦</b> ?	<> 3	< < >			<b>♦</b> ?		<> 5
Conflict management	≪	$ \checkmark $		X				
Feedback								

- ➤ Not so many
- ➤ No respect, reliability, accuracy
- Danish boss forgets fast
- > Foreign worker forgets harder

	Danish Boss Employee	Danish	Danish Boss Employee	Foreign	Foreign Boss	Foreign Employee	Foreign Boss	Danish Employee
Respect	< < < < < < < < < < < > < < < < < < <	$ \checkmark $	<> 5	<b>X</b> ?	<b>X</b> ?	X	<	X
Trust	< < < < < < < < < < < < < < < < < < <	$ \checkmark $	< 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	<b>♦</b> Ş	X	X	< < < < < < < < < < < < < < < < < < <	<> 3
Accuracy	< < < < < < < < < < < < < < < < < < <	$ \checkmark $	< < < < < < < < < < < < < < < < < < <	X	< 3	X	<b>♦</b> §	$ \checkmark $
Cooperation	<b>♦</b> 5	<b>♦</b> ?	< < < < < < < < < < < < < < < < < < <	$ \checkmark $	< < < < < < < < < < < < < < < < < < <	<b>♦</b> Ş		<b>♦</b> ?
Conflict management	< < < < < < < < < < < < < < < < < < <	$ \checkmark $	< < >	X	X	X		
Feedback								

- > Very hard management
- ➤ It lasts long time
- ➤ No acceptance for/from the other side

	Danish Boss Employee	Danish	Danish Boss Employee	Foreign	Foreign Boss	Foreign Employee	Foreign Boss	Danish Employee
Respect	< < < < < < < < < < < < < < < < < < <	$ \checkmark $	< 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	<b>X</b> ?	<b>X</b> ?	X	< < < < < < < < < < < > < < < < < < <	X
Trust	< < < < < < < < < < < < < < < < < < <	$ \checkmark $	<b>♦</b> 3	<b>♦</b> Ş	×	X		<> 5
Accuracy	< < < < < < < < < < < < < < < < < < <	$ \checkmark $	< < < < < < < < < < < < < < < < < < <	X	< 5 €	X	<> 5	$ \checkmark $
Cooperation	<b>♦</b> 5	<b>♦</b> 5	< < < < < < < < < < < < < < < < < < <		<	<b>♦</b> 5		<> 5
Conflict management	$ \checkmark $	$ \checkmark $	< < >	X	X	X	<b>X</b> ?	$ \checkmark $
Feedback								

- > Variable
- > From danish side is easier and faster
- > From foreign side is harder

	Danish Boss Employee	Danish	Danish Boss Employee	Foreign	Foreign Boss	Foreign Employee	Foreign Boss	Danish Employee
Respect	<b>⊘</b>	≪/	♦ 3	<b>X</b> ?	<b>X</b> ?	X	✓	X
Trust	≪	≪	<> 5	<b>♦</b> §	×	X	✓	<> 3
Accuracy	≪			X	<> ?	X	<> 3	≪
Cooperation	<b>♦</b> ?	<> ?			√	<b>♦</b> Ş		<b>♦</b> 3
Conflict management	≪			X	×	X	<b>X</b> ?	<
Feedback	<b>X</b> ?	<b>X</b> ?						

- > Not working
- > Very few
- > Danish don't need it
- > It would need much more

	Danish Boss Employee	Danish	Danish Boss Employee	Foreign	Foreign Boss	Foreign Employee	Foreign Boss	Danish Employee
Respect	⋖	$ \checkmark $	<> 3	<b>X</b> ?	<b>X</b> ?	X	✓	X
Trust	$ \checkmark $	<b>≪</b>	<> ?	<b>♦</b> Ş	×	X	<	<> 5
Accuracy	$ \checkmark $	$ \checkmark $	<	X	<> ?	X	<b>♦</b> 5	≪
Cooperation	<b>♦</b> 5	<b>♦</b> 5			< < < < < < < < < < < > < < < < < < <	<b>♦</b> 5		♦ 5
Conflict management	✓	$ \checkmark $	<	X	X	X	<b>X</b> ?	≪
Feedback	<b>X</b> ?	<b>X</b> ?	<> 3					

- > Works better
- > Foreigner needs it very much
- > Not so much, there is need for more

	Danish Boss Employee	Danish	Danish Boss Employee	Foreign	Foreign Boss	Foreign Employee	Foreign Boss	Danish Employee
Respect	< < < < < < < < < < < < < < < < < < <	$ \checkmark $	<b>♦</b> 5	<b>X</b> ?	<b>X</b> ?	X	< < < < < < < < < < < < < < < < < < <	X
Trust	< < < < < < < < < < < < < < < < < < <	$ \checkmark $	<b>♦</b> 5	<b>♦</b> %	X	X	< < >	<> 5
Accuracy	<	$ \checkmark $	< < < < < < < < < < < < < < < < < < <	X	< 3	X	<> 3	≪
Cooperation	<> 3	<> ?	<b>⊘</b>		<	<b>♦</b> 5		♦ 5
Conflict management	<		✓	X	×	X	<b>X</b> ?	≪
Feedback	<b>X</b> ?	<b>X</b> ?	< 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	$ \checkmark $	<> ??	<b>♦</b> ?		

- ➤ A lot of good feedback
- ➤ But not enough

	Danish Boss Employee	Danish	Danish Boss Employee	Foreign	Foreign Boss	Foreign Employee	Foreign Boss	Danish Employee
Respect	<	$ \checkmark $	<> 5	<b>X</b> ?	<b>X</b> ?	X		X
Trust	≪		<b>♦</b> 5	<b>♦</b> 5	×	X	<b>V</b>	<b>♦</b> 5
Accuracy	≪/		√	X	<> 3	X	<> 3	
Cooperation	<> 3	<> ?	<b>⊘</b>		≪	<b>♦</b> ७	<b>⊘</b>	<> 3
Conflict management	≪/		√	X	×	X	<b>X</b> ?	<b>⊘</b>
Feedback	<b>X</b> ?	<b>X</b> ?	<> 3		<> 3	<b>♦</b> ?	<> 3	X

- > Not the best
- ➤ Danish accept harder the foreigner

	<	<b>♦</b> 5	×	<b>X</b> ?
Respect	3	1	2	2
Trust	4	2	2	0
Accuracy	4	2	2	0
Cooperation	5	3	0	0
Conflict management	4	0	4	
Feedback	1	3	3	1

Coorporation
Trust
Accuracy
Respect
Conflict
management
Feedback



could be better

needs a lot of work

DEBRECZI ZSOMBOR TAMÁS, manager,

# DIFFERENCES BETWEEN FOREIGN WORKERS

When did they arrive in Denmark?

- 1 => 10-15-20 years ago
- 2 => 0-1-2 years ago
- 1 => they have integrated, family foundation, got to know the country
- 2 => foreigners, they don't know the country, the habits and the work-morale

# DIFFERENCES BETWEEN FOREIGN WORKERS

Why did they come to Denmark?

- 1 => Learning
- 2 => Working (for income)
- 3 => to establish a family and live here in the hope of a better life

## DIFFERENCES BETWEEN DANISH AND FOREIGNER WORKERS

- Danish: experienced
  - flexible (place of work)
  - don't get attached to working place
- Foreigner: less experienced
  - get attached to working place

  - get attached to the city/village
    flexible at work (extra hours, weekend working, coworkers)

# THANK YOU FOR YOUR ATTENTION

Questions?